

CAPITAL MANAGEMENT

Sculptor Capital Management Reports Third Quarter 2019 Results Dividend of \$0.03 per Class A Share

NEW YORK, November 7, 2019 - Sculptor Capital Management, Inc. (NYSE: SCU) (the "Company," "Sculptor", or "Sculptor Capital") today reported GAAP net loss attributable to Class A Shareholders of \$25.1 million, or \$1.20 per basic and diluted Class A Share for the third quarter of 2019. Distributable Earnings⁽¹⁾ were \$2.3 million, or \$0.04 per Fully Diluted Share, and Adjusted Distributable Earnings⁽¹⁾⁽²⁾ were \$17.7 million, or \$0.32 per Fully Diluted Share, for the third quarter of 2019. A cash dividend of \$0.03 per Class A Share was declared for the third quarter of 2019, payable on November 25, 2019, to holders of record as of November 18, 2019.

Rob Shafir, Chief Executive Officer of Sculptor Capital, said, "In the third quarter we focused on executing our strategic goals of performance and fundraising. To this end, last month we held a \$1.2 billion first close of Sculptor Real Estate Fund IV and a related co-invest vehicle. Additionally, our multi-strategy funds have performed well this year despite a volatile third quarter. We look forward to building on our existing 2019 accomplishments as we close the year."

- As of September 30, 2019, assets under management were \$32.0 billion, down \$1.7 billion in the third quarter largely due to a \$1.1 billion reduction resulting from the expiration of the investment period of Sculptor Real Estate Fund III and performance-related depreciation of \$483 million
- As of November 1, 2019, assets under management were \$33.0 billion
- Sculptor Real Estate Fund IV held its first close in October adding \$1.2 billion to assets under management
- Sculptor Master Fund was down 2.8% net for the third quarter of 2019 and up 8.5% net for the first nine months of 2019
- Sculptor Master Fund was up an estimated 1.9% net in October 2019 and up 10.5% net year-to-date through October 31, 2019
- Sculptor Credit Opportunities Master Fund was down 2.2% net for the third quarter of 2019, and up 1.1% net for the first nine months of 2019

CONFERENCE CALL

Robert Shafir and Thomas Sipp, Chief Financial Officer, will host a conference call today, November 7, 2019, 8:30 a.m. Eastern Time to discuss the Company's third quarter 2019 results. The call can be accessed by dialing +1-833-224-0545 (in the U.S.) or +1-647-689-4061 (international), passcode 6555905. A simultaneous webcast of the call will be available on the Public Investors page of the Company's website (www.sculptor.com). For those unable to listen to the live broadcast, a webcast replay will also be available on the Company's website.

FORWARD-LOOKING STATEMENTS

Please see page 25 of this presentation for disclosures on forward-looking statements contained herein.

ABOUT SCULPTOR CAPITAL MANAGEMENT

Sculptor Capital Management, Inc. is a leading global alternative asset management firm providing investment products in a range of areas including multi-strategy, credit and real estate. With offices in New York, London, Hong Kong and Shanghai, the Company serves global clients through commingled funds, separate accounts and specialized products. Sculptor Capital's distinct investment process seeks to generate attractive and consistent risk-adjusted returns across market cycles through a combination of fundamental bottom-up research, a high degree of flexibility, a collaborative team and integrated risk management. The Company's capabilities span all major geographies, in strategies including fundamental equities, corporate credit, real estate debt and equity, merger arbitrage, structured credit and private investments. As of November 1, 2019, Sculptor Capital had approximately \$33.0 billion in assets under management. For more information, please visit the Company's website (www.sculptor.com).

Investor Relations Contact

Elise King
Sculptor Capital Management
+1-212-719-7381
investorrelations@sculptor.com

Media Relations Contact

Jonathan Gasthalter Gasthalter & Co. LP +1-212-257-4170 jg@gasthalter.com

Sculptor Capital Management - 3Q 2019 Earnings Presentation



November 7, 2019

Sculptor Capital Management - 3Q 2019 Financial Results



GAAP Results

- GAAP Net Loss for the third quarter of 2019 was \$25.1 million, or \$1.20 per basic and diluted Class A Share compared to a GAAP Net Loss of \$14.5 million, or \$0.75 per basic and diluted Class A Share, for the third quarter of 2018
- Management Fees were \$63.0 million for the quarter
- Incentive Income was \$30.4 million for the quarter

Non-GAAP Financial
Measures (1)

- **Distributable Earnings** for the third quarter of 2019 were \$2.3 million, or \$0.04 per Fully Diluted Share and **Adjusted Distributable Earnings**⁽²⁾ were \$17.7 million, or \$0.32 per Fully Diluted Share, compared to Adjusted Distributable Earnings loss of \$10.9 million, or \$0.20 per Fully Diluted Share, for the third quarter of 2018
- Management Fees on an Economic Income basis were \$59.2 million for the quarter
- Incentive Income on an Economic Income basis was \$30.7 million for the guarter

Distribution

Cash dividend of \$0.03 per Class A Share was declared, payable on November 25, 2019, to holders of record on November 18, 2019

Assets Under Management

- As of September 30, 2019, assets under management were \$32.0 billion, down \$1.7 billion in the third quarter due to:
 - \$1.1 billion reduction resulting from the expiration of the investment period of Sculptor Real Estate Fund III
 - \$351 million of net outflows in our multi-strategy funds
 - Performance-related depreciation of \$483 million, primarily from our multi-strategy funds
 - Partially offset by \$260 million of net inflows in Institutional Credit Strategies driven by closing a CLO and \$98 million of net inflows into opportunistic credit funds
- As of November 1, 2019, estimated assets under management were \$33.0 billion
 - Driven by the \$1.2 billion first close of Sculptor Real Estate Fund IV and a related co-investment vehicle

Performance

- Master Fund was down 2.8% net for the third quarter of 2019 and up 8.5% net for the first nine months of 2019
- Sculptor Master Fund was up an estimated 1.9% net for October 2019 and up 10.5% net year-to-date through October 31, 2019
- Sculptor Credit Opportunities Master Fund was down 2.2% net for the third quarter of 2019, and up 1.1% net for the first nine months of 2019

Other Business Drivers

- The outstanding 2018 term loan facility ("Term Loan") balance was \$45.0 million as of November 7, 2019
- Sculptor's African subsidiary accrued a \$19.1 million provision in connection with an outstanding restitution claim

(1) For information on and reconciliations of the Company's non-GAAP measures to the most directly comparable respective financial measures presented in accordance with GAAP, please see pages 20 through 23. (2) Adjusted Distributable Earnings exclude the effects of a legal provision taken in the third quarter of 2019.

3Q 2019 GAAP Financial Highlights



| (dollars in millions) | 3 | 3Q '19 | 2Q'19 | 3Q '18 |
|--|----|--------|----------|-----------|
| Revenues | \$ | 98.8 | \$ 103.5 | \$ 93.8 |
| Management Fees | | 63.0 | 61.4 | 70.7 |
| Incentive Income | | 30.4 | 34.8 | 19.3 |
| Other Revenues | | 3.6 | 5.0 | 3.3 |
| Income of Consolidated Funds | | 1.8 | 2.3 | 0.5 |
| Expenses | | 133.4 | 115.7 | 129.7 |
| Compensation and Benefits | | 78.3 | 80.7 | 74.6 |
| Interest Expense | | 6.3 | 6.5 | 4.8 |
| General, Administrative and Other | | 48.3 | 28.4 | 50.3 |
| Expenses of Consolidated Funds | | 0.5 | 0.1 | _ |
| Other (Loss) Income | | (2.8) | 8.3 | (0.3) |
| Income Taxes | | (1.4) | 10.1 | (0.9) |
| Consolidated and Comprehensive Net Loss | | (36.0) | _ | (35.3) |
| Net Loss Attributable to Noncontrolling Interests | | 11.5 | 8.0 | 21.2 |
| Net Income Attributable to Redeemable Noncontrolling Interests | | (0.6) | (2.6) | (0.4) |
| GAAP Net Loss Attributable to Class A Shareholders | \$ | (25.1) | \$ (8.6) | \$ (14.5) |

Commentary 3Q '19 vs 3Q '18

- Revenues increased period-over-period
 - Higher incentive income primarily from real estate funds and multistrategy funds
 - Lower management fees from:
 - Lower average assets under management in multi-strategy funds
 - Sculptor Real Estate Fund III's management fee calculation changed from committed to invested capital
 - Partially offset by increases from Institutional Credit
 Strategies and opportunistic credit funds
- Expenses increased period-over-period
 - Higher equity based compensation driven by the Strategic Actions
 - Higher interest expense
 - Partially offset by lower bonus, salaries and benefits and general,
 administrative and other expenses
 - \$19.1 million litigation provision was accrued in 3Q'19
 - \$18.8 million legal settlement accrued in 3Q'18
- Other loss increased period-over-period
 - Losses on investments and losses from consolidated funds
- Income tax expense decreased period-over-period due to lower profitability

Fund Performance



| | Returns Year-to-Date through September 30, 2019 | | Returns for th Decembe | | Net Annualized Returns Since Inception Through September 30, 2019 | | |
|---|---|------|---------------------------|-------|---|-------|--|
| | Gross | Net | Gross | Net | Gross | Net | |
| Multi-strategy funds | | | | | | | |
| Sculptor Master Fund ⁽²⁾ | 11.3% | 8.5% | -0.1% | -1.9% | 16.0% | 11.2% | |
| Opportunistic credit funds | | | | | | | |
| Sculptor Credit Opportunities Master Fund | 2.3% | 1.1% | 9.3% | 6.5% | 14.9% | 10.8% | |

| | | Total Investments | ; |
|-------------------------------|-----------|-------------------|------------|
| | Gross IRR | Net IRR | Gross MOIC |
| Real estate funds | · | | |
| Sculptor Real Estate Fund III | 30.5% | 20.1% | 1.6x |

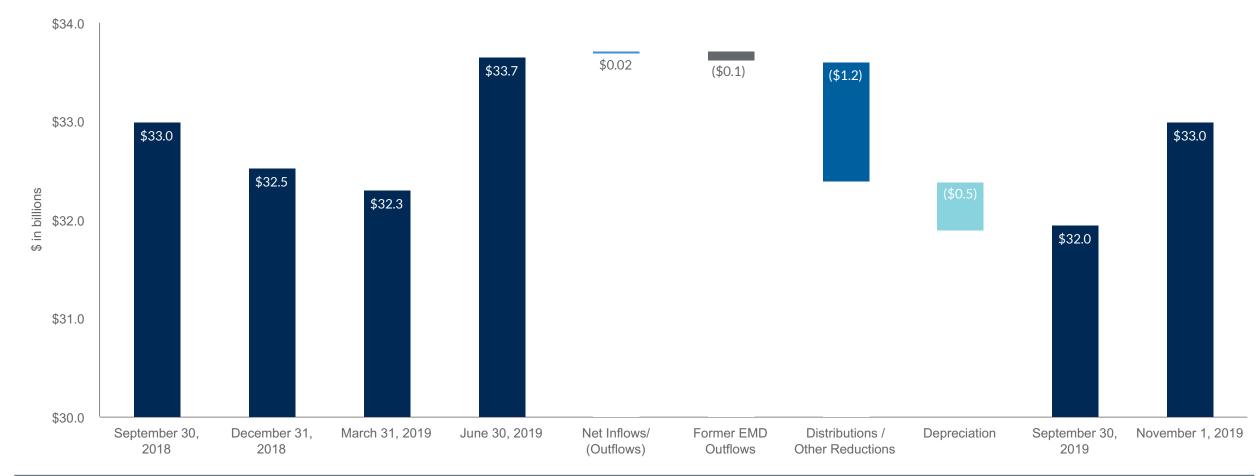
Highlights

- Sculptor Master Fund
 - Negative performance in quarter was mainly the result of a handful of negative company-specific developments in larger Fundamental Equity positions
 - Corporate credit was net negative due in part to modest exposure to energy-related companies and idiosyncratic weakness in a small number of positions
 - Several large positions in Merger Arbitrage, Corporate Credit and Convertible and Derivative Arbitrage achieved significant and profitable milestones
- Sculptor Credit Opportunities Master Fund
 - Challenges for a handful of positions have driven near-term underperformance
 - Fund continues to demonstrate strong and differentiated long-term returns

Assets Under Management



The change in assets under management reflects reductions from the expiration of the investment period of Sculptor Real Estate Fund III which is substantially offset by the first close of Sculptor Real Estate Fund IV in October. In addition, assets decreased due to depreciation and multi-strategy outflows partially offset by a CLO closing and inflows into opportunistic credit.



Summary Changes to AUM(1)



Total AUM Rollforward

| | Multi-strategy | Opportunistic | Institutional | Real estate | | |
|--|----------------|---------------|-------------------|-------------|--------|---------|
| (dollars in millions) | funds | credit funds | Credit Strategies | funds | Other | Total |
| June 30, 2019 | \$ 9,775 \$ | 6,026 \$ | 14,719 \$ | 2,922 \$ | 218 \$ | 33,659 |
| Inflows / (Outflows) | (351) | 98 | 260 | 9 | _ | 16 |
| o/w Former EMD Outflows | (83) | _ | (3) | _ | _ | (86) |
| Distributions / Other Reductions | (31) | (2) | (20) | (1,146) | (43) | (1,242) |
| Appreciation / (Depreciation) ⁽²⁾ | (303) | (80) | (95) | (5) | _ | (483) |
| September 30, 2019 | \$ 9,090 \$ | 6,042 \$ | 14,864 \$ | 1,780 \$ | 175 \$ | 31,951 |

Year-to-Date Total AUM Rollforward

| (dollars in millions) | 1 | Multi-strategy funds | Opportunistic credit funds | Institutional Credit Strategies | Real estate funds | Other | Total |
|--|----|-------------------------|----------------------------|---------------------------------|----------------------|--------|---------|
| December 31, 2018 | \$ | 10,421 \$ | 5,751 \$ | 13,492 \$ | 2,577 \$ | 287 \$ | 32,528 |
| Inflows / (Outflows) | | (2,086) | 223 | 1,734 | 363 | (63) | 171 |
| o/w Former EMD Outflows | | (869) | (97) | (6) | _ | _ | (972) |
| Distributions / Other Reductions | | (58) | (34) | (129) | (1,155) | (49) | (1,425) |
| Appreciation / (Depreciation) ⁽²⁾ | | 813 | 102 | (233) | (5) | _ | 677 |
| September 30, 2019 | \$ | 9,090 \$ | 6,042 \$ | 14,864 \$ | 1,780 \$ | 175 \$ | 31,951 |

o/w - of which

⁽¹⁾ Includes amounts invested by the Company, its Executive Managing Directors, employees and certain other related parties for which the Company charged no management fees and received no incentive income for the periods presented. Amounts presented in this table are not the amounts used to calculate management fees and incentive income for the respective periods.

⁽²⁾ See footnote 14 on page 24 of this presentation for important information.

Distributable Earnings & Distributions



During the distribution holiday the holders of Partner Units will not receive distributions while the public shareholders continue to participate.



⁽¹⁾ Distributable Earnings represents a non-GAAP financial measure. For additional information about non-GAAP measures, including, where applicable, reconciliations to the most directly comparable financial measures presented in accordance with GAAP, please see "Reconciliation of Non-GAAP Measures to the Respective GAAP Measures (Unaudited)" on pages 20 through 23.

⁽²⁾ Distributions related to current period earnings.

⁽³⁾ The Company targets to pay out 20-30% of Distributable Earnings excluding the effects of the TRA amendment.

3Q 2019 Economic Income Financial Highlights



Economic Income⁽¹⁾ was \$2.9 million for the third quarter of 2019 and Adjusted Distributable Earnings⁽¹⁾⁽²⁾ were \$17.7 million.

| (dollars in millions) | 3Q '19 | 20 | Q'19 | 3Q '18 |
|-----------------------------------|------------|----|------|------------|
| Revenues | \$ 93.5 | \$ | 97.4 | \$ 89.1 |
| Management Fees | 59.2 | | 57.6 | 66.5 |
| Incentive Income | 30.7 | | 34.8 | 19.3 |
| Other Revenues | 3.6 | | 5.0 | 3.3 |
| | | | | |
| Expenses | \$ 90.6 | \$ | 65.0 | \$ 94.8 |
| Total Compensation and Benefits | 46.2 | | 40.3 | 46.5 |
| Salaries and Benefits | 19.6 | | 19.7 | 22.1 |
| Bonus | 26.6 | | 20.6 | 24.4 |
| General, Administrative and Other | 42.3 | | 22.3 | 43.5 |
| Interest Expense | 2.1 | | 2.4 | 4.8 |

| Adjustments | 3 | 3Q'19 | 2Q'19 | 3Q'18 |
|--|----|---------|-------|-------|
| Legal Settlements and Provisions | \$ | 19.1 \$ | _ \$ | 18.8 |
| Tax Receivable Agreement and Other Payables ⁽³⁾ | | (4.4) | (6.2) | (2.1) |

Commentary 3Q '19 vs 3Q '18

- Revenues increased period-over-period
 - Higher incentive fees primarily from real estate funds as a result of higher realizations and higher incentive from multi-strategy funds
 - Lower management fees from multi-strategy funds as a result of lower average assets under management
 - Partially offset by increases in management fees from Institutional
 Credit Strategies and opportunistic credit
- Expenses decreased period-over-period
 - Lower general, administrative and other expenses
 - Compensation expenses flat
 - Lower interest expenses due to lower average debt balance

⁽¹⁾ Economic Income, Adjusted Distributable Earnings and its components are non-GAAP measures. For more information on and reconciliations of the Company's non-GAAP measures to the most directly comparable respective financial measures presented in accordance with GAAP, please see pages 20 through 23

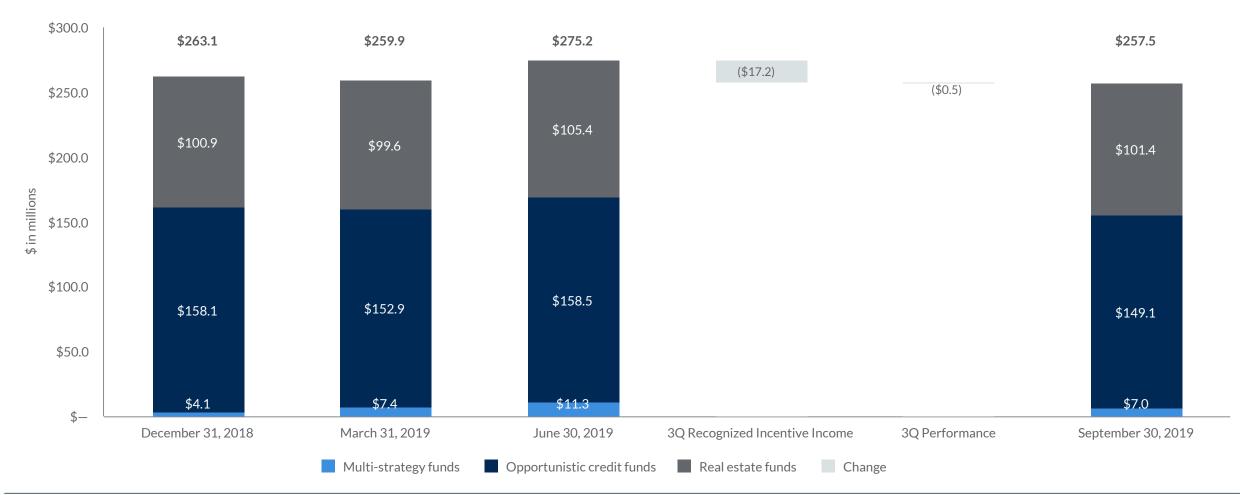
⁽²⁾ Adjusted Distributable Earnings exclude the effects of a legal provision of \$19.1 million and a settlement expense of \$18.8 million taken in the third quarters of 2019 and 2018, respectively.

⁽³⁾ Excluding Tax Receivable Agreement Amendment and Tax Effect of Legal Settlements and Provisions

Accrued but Unrecognized Incentive Income



Accrued but unrecognized incentive income associated with longer-term assets decreased by \$17.7 million during the quarter primarily driven by recognized incentive income.



Balance Sheet Highlights



3Q 2019 Commentary

- At quarter end, total cash, cash equivalents and long-term U.S. government obligations were \$389 million
- Subsequent to the quarter end, we paid down the Term Loan by \$5.0 million resulting in an outstanding balance of \$45.0 million
- We will continue to strengthen our balance sheet by using a majority of our earnings, after public shareholder dividends, to pay down our existing

 Term Loan followed by the new Preferred Units and Debt Securities created as part of the strategic actions we mentioned on last quarter's call

| (dollars in millions) | 3Q'19 | 2Q'19 | 3Q '18 |
|---|--------|-----------|--------|
| Cash, Cash Equivalents and Longer-Term U.S. Government Obligations (1)(2) | \$ 389 | \$ 342 \$ | 482 |
| Investments in Funds, Excluding Employee-Related Investments ⁽²⁾ | 29 | 29 | 30 |
| Investments in CLOs, net of Financing ⁽²⁾ | 23 | 27 | 26 |
| Term Loan ⁽³⁾ | (50) | (55) | (200) |
| Debt Securities ⁽³⁾ | (200) | (200) | _ |
| Preferred Units ⁽³⁾ | (200) | (200) | (400) |

- Option to repay Debt Securities at 5% discount if done so within nine months of repayment of Preferred Units
- Option to repay Preferred Units at 25% discount until March 31, 2021 and 10% discount April 1, 2021 through March 31, 2022

⁽¹⁾ These balances include committed cash.

⁽²⁾ These items are non-GAAP measures. For information on and reconciliations of the Company's non-GAAP measures to the most directly comparable respective financial measures presented in accordance with GAAP, please see pages 20 through 23.

⁽³⁾ Represents principal outstanding of the debt obligations and par value of Preferred Units

Appendix, Reconciliations and Disclosures



Fund Information



| | Assets Under Mana | | D (1) c | | | | | |
|---|-------------------|------------|------------------|---------------|----------------|----------------|------------------------|--------|
| | Septembe | r 30, | Returns for 2019 | | ths Ended Sept | - | Annualized Re | |
| | 2242 | | | | 2018 | | Inception Through Se | |
| (dollars in thousands) | 2019 | 2018 | Gross | Net | Gross | Net | Gross | Net |
| Multi-Strategy Funds | | | | | | | | |
| Sculptor Master Fund ⁽²⁾ | \$ 8,320,734 \$ | 10,349,934 | 11.3 % | 8.5 % | 6.0 % | 4.0 % | 16.0 % | 11.2 % |
| Sculptor Enhanced Master Fund | 624,312 | 695,283 | 16.7 % | 13.3 % | 7.5 % | 5.0 % | 13.1 % | 8.8 % |
| Other Funds | 144,846 | 420,587 | n/m | n/m | n/m | n/m | n/m | n/m |
| | 9,089,892 | 11,465,804 | | | | | | |
| <u>Credit</u> | | | | | | | | |
| Opportunistic Credit Funds: | | | | | | | | |
| Sculptor Credit Opportunities Master Fund | 1,658,348 | 1,771,095 | 2.3 % | 1.1 % | 12.4 % | 8.8 % | 14.9 % | 10.8 % |
| Customized Credit Focused Platform | 3,220,292 | 3,148,603 | 5.4 % | 3.9 % | 11.5 % | 8.6 % | 17.0 % | 12.8 % |
| Closed-End Opportunistic Credit Funds | 548,312 | 224,609 | See page 15 for | information o | n the Company | 's closed-end | d opportunistic credit | funds. |
| Other Funds | 615,148 | 451,930 | n/m | n/m | n/m | n/m | n/m | n/m |
| | 6,042,100 | 5,596,237 | | | | | | |
| Institutional Credit Strategies | 14,863,791 | 13,071,915 | See page 16 for | information o | n the Company | 's Institution | al Credit Strategies | |
| | 20,905,891 | 18,668,152 | | | | | | |
| | | | | | | | | |
| Real estate funds | 1,779,757 | 2,499,642 | See page 17 for | information o | n the Company | 's real estate | funds. | |
| | | | | | | | | |
| Other | 175,187 | 360,991 | n/m | n/m | n/m | n/m | n/m | n/m |
| | | | | | | | | |
| Total | \$ 31,950,727 \$ | 32,994,589 | | | | | | |

n/m - not meaningfu

See page 24 of this presentation for important information related to the footnotes referenced on this slide.

Fund Information (cont.) Closed-end Opportunistic Credit Funds



| | Assets Und Manageme | | | Inception to Dat | e as of September 30, | , 2019 | |
|--|-------------------------|------------|-------------|------------------------|-----------------------|--------------------|---------------------|
| | as of September 30, | | Total | Total Invested _ | IRR | (5) | Gross |
| (dollars in thousands) | 2019 | 2018 | Commitments | Capital ⁽³⁾ | Gross ⁽⁴⁾ | Net ⁽⁵⁾ | MOIC ⁽⁶⁾ |
| Closed-end Opportunistic Credit Funds (Investment Period) | | | | | | | |
| Sculptor European Credit Opportunities Fund (2012-2015) ⁽⁷⁾ | \$ - \$ | 43,486 \$ | 459,600 \$ | 305,487 | 15.7 % | 11.8 % | 1.5x |
| Sculptor Structured Products Domestic Fund II (2011-2014) ⁽⁷⁾ | 60,682 | 83,149 | 326,850 | 326,850 | 19.7 % | 15.6 % | 2.1x |
| Sculptor Structured Products Offshore Fund II (2011-2014) ⁽⁷⁾ | 64,896 | 85,664 | 304,531 | 304,531 | 17.2 % | 13.5 % | 1.9x |
| Sculptor Structured Products Offshore Fund I (2010-2013) ⁽⁷⁾ | 4,573 | 6,366 | 155,098 | 155,098 | 23.9 % | 19.1 % | 2.1x |
| Sculptor Structured Products Domestic Fund I (2010-2013) ⁽⁷⁾ | 4,230 | 5,764 | 99,986 | 99,986 | 22.7 % | 18.1 % | 2.0x |
| Other Funds | 413,931 | 180 | 414,750 | 413,930 | n/m | n/m | n/m |
| | \$ 548,312 \$ | 224,609 \$ | 1,760,815 | 1,605,882 | | | |

Fund Information (cont.) Institutional Credit Strategies



| | Most Recent Closing | | Assets Under Management as of September 30, | | | | | |
|------------------------|---------------------|---------------------|---|------------|--|--|--|--|
| (dollars in thousands) | or Refinancing Year | Deal Size | 2019 | 2018 | | | | |
| CLOs | 2016 | \$ 1,062,500 \$ | 1,000,855 \$ | 1,003,367 | | | | |
| | 2017 | 3,708,340 | 3,475,032 | 3,509,852 | | | | |
| | 2018 | 7,994,693 | 7,541,649 | 7,179,101 | | | | |
| | 2019 | 1,804,761 | 1,728,651 | 463,032 | | | | |
| | | 14,570,294 | 13,746,187 | 12,155,352 | | | | |
| Aircraft | 2018 | 696,000 | 497,611 | 680,231 | | | | |
| | 2019 | 589,000 | 543,505 | _ | | | | |
| Other Funds | n/a | n/a | 76,488 | 236,332 | | | | |
| | | \$ 15,855,294 \$ | 14,863,791 \$ | 13,071,915 | | | | |

Fund Information (cont.) Real Estate Funds



| | Ass | sets Under Mana of Septembe | agement as r 30, | Inception to Date as of September 30, 2019 | | | | | | | | | |
|--|-----|--------------------------------|---------------------|--|------------------------------------|--------------------------------|------------------------------|------------------------|-------------------------------|---------------------|-------------------|------------------------------|-------------------------------|
| | | | | | | Total | Investments | 5 | | Realized | /Partially Realiz | ed Investm | nents ⁽⁸⁾ |
| (dollars in thousands) | | 2019 | 2018 | Total Commitments | Invested Capital ⁽⁹⁾ | Total Value ⁽¹⁰⁾ | Gross IRR ⁽¹¹⁾ | Net IRR ⁽⁵⁾ | Gross MOIC ⁽¹²⁾ | Invested Capital | Total Value | Gross IRR ⁽¹¹⁾ | Gross MOIC ⁽¹²⁾ |
| Real Estate Funds (Investment Period) | | | | | | | | | | | | | |
| Sculptor Real Estate Fund I (2005-2010) ⁽⁷⁾ | \$ | 13,578 \$ | 13,578 | \$ 408,081 | \$ 386,298 | \$ 846,278 | 25.5 % | 16.1 % | 2.2x \$ | 386,298 | \$ 846,278 | 25.5 % | 2.2x |
| Sculptor Real Estate Fund II (2011-2014) ⁽⁷⁾ | | 63,011 | 103,553 | 839,508 | 762,588 | 1,541,278 | 33.0 % | 21.7 % | 2.0x | 762,588 | 1,541,278 | 33.0 % | 2.0x |
| Sculptor Real Estate Fund III (2014-2019) ⁽⁷⁾ | | 530,996 | 1,458,089 | 1,500,000 | 1,006,086 | 1,623,208 | 30.5 % | 20.1 % | 1.6x | 556,815 | 1,027,555 | 37.3 % | 1.8x |
| Sculptor Real Estate Credit Fund I (2015-2020) ⁽¹³⁾ | | 730,365 | 697,696 | 736,225 | 280,785 | 322,506 | n/m | n/m | n/m | 87,921 | 113,908 | n/m | n/m |
| Other Funds | | 441,807 | 226,726 | 736,222 | 404,100 | 498,260 | n/m | n/m | n/m | 59,193 | 103,935 | n/m | n/m |
| | \$ | 1,779,757 \$ | 2,499,642 | \$ 4,220,036 | \$2,839,857 | \$ 4,831,530 | | | \$ | 1,852,815 | \$ 3,632,954 | | |

| | Unrealized Investments as of September 30, 2019 | | | | | | |
|--|---|----------------------------|------|--|--|--|--|
| | Invested Capital | d Capital Total Value Gros | | | | | |
| Real Estate Funds (Investment Period) | | | | | | | |
| Sculptor Real Estate Fund I (2005-2010) ⁽⁷⁾ | \$ - 9 | \$ | _ | | | | |
| Sculptor Real Estate Fund II (2011-2014) ⁽⁷⁾ | _ | _ | _ | | | | |
| Sculptor Real Estate Fund III (2014-2019) ⁽⁷⁾ | 449,271 | 595,653 | 1.3x | | | | |
| Sculptor Real Estate Credit Fund I (2015-2020) ⁽¹³⁾ | 192,864 | 208,598 | n/m | | | | |
| Other Funds | 344,907 | 394,325 | n/m | | | | |
| | \$ 987,042 | \$ 1,198,576 | | | | | |

n/m - not meaningful

See page 24 of this presentation for important information related to the footnotes referenced on this slide.

GAAP Consolidated Statement of Comprehensive Income (Loss) - Unaudited



| | | Three Months Ended Sep | tember 30, | Nine Months Ended September 30, | | |
|--|----|------------------------|-------------|---------------------------------|------------|--|
| (dollars in thousands, except per share amounts) | | 2019 | 2018 | 2019 | 2018 | |
| Revenues | | | | | | |
| Management Fees | \$ | 62,956 \$ | 70,675 \$ | 187,979 \$ | 213,718 | |
| Incentive Income | | 30,423 | 19,303 | 118,378 | 104,793 | |
| Other Revenues | | 3,646 | 3,342 | 12,458 | 11,751 | |
| Income of Consolidated Funds | | 1,820 | 507 | 6,732 | 1,741 | |
| Total Revenues | | 98,845 | 93,827 | 325,547 | 332,003 | |
| Expenses | | | | | | |
| Compensation and Benefits | | 78,343 | 74,635 | 244,767 | 218,061 | |
| Interest Expense | | 6,323 | 4,820 | 19,054 | 18,923 | |
| General, Administrative and Other | | 48,272 | 50,289 | 114,487 | 136,648 | |
| Expenses of Consolidated Funds | | 507 | (5) | 646 | 103 | |
| Total Expenses | | 133,445 | 129,739 | 378,954 | 373,735 | |
| Other (Loss) Income | | | | | | |
| Changes in Tax Receivable Agreement Liability | | - | _ | 5,362 | _ | |
| Net Losses on Early Retirement of Debt | | (218) | _ | (6,271) | (14,303 | |
| Net (Losses) Gains on Investments | | (2,169) | (541) | 3,668 | (1,014 | |
| Net (Losses) Gains of Consolidated Funds | | (460) | 290 | 3,768 | 756 | |
| Total Other (Loss) Income | | (2,847) | (251) | 6,527 | (14,561 | |
| Loss Before Income Taxes | | (37,447) | (36,163) | (46,880) | (56,293 | |
| Income Taxes | | (1,446) | (860) | 12,074 | (372 | |
| Consolidated and Comprehensive Net Loss | | (36,001) | (35,303) | (58,954) | (55,921 | |
| Less: Net Loss Attributable to Noncontrolling Interests | | 11,435 | 21,140 | 26,653 | 33,945 | |
| Less: Net Income Attributable to Redeemable Noncontrolling Interests | | (574) | (374) | (8,745) | (1,327 | |
| Net Loss Attributable to Sculptor Capital Management, Inc. | | (25,140) | (14,537) | (41,046) | (23,303 | |
| Less: Change in Redemption Value of Preferred Units | | _ | _ | 44,364 | _ | |
| Net (Loss) Income Attributable to Class A Shareholders | \$ | (25,140) \$ | (14,537) \$ | 3,318 \$ | (23,303 | |
| (Loss) Earnings per Class A Share | | | | | | |
| (Loss) Earnings per Class A Share - basic | \$ | (1.20) \$ | (0.75) \$ | 0.16 \$ | (1.21 | |
| (Loss) Earnings per Class A Share - diluted | \$ | (1.20) \$ | (0.75) \$ | 0.12 \$ | (1.21 | |
| Weighted-Average Class A Shares Outstanding - Basic | | 20,907,021 | 19,265,777 | 20,703,211 | 19,248,528 | |
| Weighted-Average Class A Shares Outstanding - Diluted | | 20,907,021 | 19,265,777 | 28,165,978 | 19,248,528 | |

GAAP Consolidated Balance Sheet - Unaudited



CAPITAL MANAGEMENT

| (dollars in thousands) | S | eptember 30, 2019 | December 31, 2018 | |
|--|----|---------------------------|--------------------------|--|
| Assets | | | | |
| Cash and cash equivalents | \$ | 126,814 \$ | 315,809 | |
| Restricted cash | | 4,954 | 8,075 | |
| Investments (includes assets measured at fair value of \$438,720 and \$361,378, including assets sold under agreements to repurchase of \$95,782 and \$62,186 as of September 30, 2019, and December 31, 2018, respectively) | | 497,548 | 389,897 | |
| Income and fees receivable | | 34,812 | 82,843 | |
| Due from related parties | | 21,715 | 20,754 | |
| Deferred income tax assets | | 328,789 | 355,025 | |
| Operating lease assets | | 118.411 | _ | |
| Other assets, net | | 79,958 | 82,403 | |
| Assets of consolidated funds: | | , | , | |
| Investments of consolidated funds, at fair value | | _ | 171,495 | |
| Other assets of consolidated funds | | 649 | 21,090 | |
| Total Assets | \$ | 1,213,650 \$ | 1,447,391 | |
| Liabilities and Shareholders' Equity (Deficit) | | | | |
| Liabilities | | | | |
| Compensation payable | \$ | 63,537 \$ | 105,036 | |
| Unearned incentive income | , | 63,391 | 61,397 | |
| Due to related parties | | 211,361 | 281,821 | |
| Operating lease liabilities | | 130,294 | _ | |
| Debt obligations | | 284,700 | 289,987 | |
| Securites sold under agreements to repurchase | | 94,745 | 62,801 | |
| Other liabilities | | 58,857 | 63,603 | |
| Liabilities of consolidated funds: | | | | |
| Other liabilities of consolidated funds | | 388 | 14,541 | |
| Total Liabilities | \$ | 907,273 \$ | 879,186 | |
| Redeemable Noncontrolling Interests | | 150,000 | 577,660 | |
| Shareholders' Equity (Deficit) | | | | |
| Class A Shares, \$0.01 and no par value, 100,000,000 and 100,000,000 shares authorized, 20,749,306 and 19,905,126 shares issued and outstanding as of September 30, 2019 and December 31, 2018, respectively | | 207 | - | |
| Class B Shares, \$0.01 and no par value, 75,000,000 and 75,000,000 shares authorized, 29,208,952 and 29,458,948 shares issued and outstanding as of September 30, 2019 and December 31, 2018, respectively | | 292 | _ | |
| Additional paid-in capital | | 100,416 | 3,135,841 | |
| Accumulated deficit | | (390,458) | (3,564,727 | |
| Shareholders' deficit attributable to Class A Shareholders | | (289,543) | (428,886 | |
| | | | 419.431 | |
| ■ Spareholders equity attributable to honcontrolling interests | | 445.920 | 419 4.31 | |
| Shareholders' equity attributable to noncontrolling interests Total Shareholders' Equity (Deficit) | | 445.920 156.377 | 419.431 (9.455 | |

Reconciliation of Non-GAAP Measures to the Respective GAAP Measures - Unaudited



| (dollars in thousands, except per share amounts) | | 3Q '19 QTD | 2Q '19 QTD | 3Q '18 QTD | 3Q '19 YTD | 3Q '18 YTD |
|--|----|-------------|-------------|-------------|------------|------------|
| Net (Loss) Income Attributable to Class A Shareholders—GAAP | \$ | (25,140) \$ | (8,625) \$ | (14,537) \$ | 3,318 \$ | (23,303) |
| Change in redemption value of Preferred Units | | _ | _ | _ | (44,364) | _ |
| Net Loss Allocated to Sculptor Capital Management, Inc.—GAAP | | (25,140) | (8,625) | (14,537) | (41,046) | (23,303) |
| Net loss allocated to Group A Units | | (11,625) | (8,148) | (21,798) | (27,142) | (35,343) |
| Equity-based compensation, net of RSUs settled in cash | | 31,952 | 37,095 | 22,311 | 106,270 | 67,572 |
| Adjustment to recognize deferred cash compensation in the period of grant | | 2,264 | 2,017 | 791 | 6,849 | 15,548 |
| Recapitalization-related non-cash interest expense accretion | | 4,249 | 4,104 | _ | 10,664 | _ |
| Income taxes | | (1,446) | 10,134 | (860) | 12,074 | (372) |
| Net losses on early retirement of debt | | 218 | 595 | _ | 6,271 | 14,303 |
| Adjustment for expenses related to compensation and profit-sharing arrangements based on fund investment performance | | (2,055) | 1,282 | 4,229 | 1,604 | 4,622 |
| Changes in tax receivable agreement liability | | _ | (5,362) | _ | (5,362) | _ |
| Depreciation, amortization and net gains and losses on fixed assets | | 2,166 | 2,364 | 2,543 | 6,941 | 7,709 |
| Other adjustments | | 2,348 | (3,044) | 1,564 | (4,003) | 4,443 |
| Economic Income—Non-GAAP | \$ | 2,931 | \$32,412 \$ | (5,757) \$ | 73,120 \$ | 55,179 |
| Tax Receivable Agreement and Other Payables—Non-GAAP ⁽¹⁾ | | (592) | 48,294 | 586 | 39,958 | (7,962) |
| Distributable Earnings—Non-GAAP | \$ | 2,339 \$ | 80,706 \$ | (5,171) \$ | 113,078 \$ | 47,217 |
| Weighted-Average Class A Shares Outstanding | | 20,907,021 | 20,722,510 | 19,265,777 | 20,703,211 | 19,248,528 |
| Weighted-Average Partner Units | | 29,495,817 | 29,561,324 | 29,816,247 | 29,556,287 | 30,719,075 |
| Weighted-Average Class A Restricted Share Units (RSUs) | | 4,903,263 | 4,882,433 | 5,476,058 | 4,798,393 | 4,620,073 |
| Weighted-Average Fully Diluted Shares | | 55,306,101 | 55,166,267 | 54,558,082 | 55,057,891 | 54,587,676 |
| Distributable Earnings Per Fully Diluted Share—Non-GAAP | \$ | 0.04 \$ | 1.46 \$ | (0.09) \$ | 2.05 \$ | 0.86 |
| Economic Income—Non-GAAP | | 2,931 | 32,412 | (5,757) | 73,120 | 55,179 |
| Legal Settlements and Provisions ⁽²⁾ | | 19,100 | _ | 18,750 | 19,100 | 31,750 |
| Economic Income Excluding Legal Settlements and Provisions Expense—Non-GAAP | | 22,031 | 32,412 | 12,993 | 92,220 | 86,929 |
| Tax Receivable Agreement and Other Payables Excluding Tax Receivable Agreement Amendment and Tax Effect of Legal Settlements a Provisions—Non-GAAP | nd | (4,378) | (6,159) | (2,119) | (18,281) | (12,491) |
| Adjusted Distributable Earnings—Non-GAAP | \$ | 17,653 \$ | 26,253 \$ | 10,874 \$ | 73,939 \$ | 74,438 |
| Adjusted Distributable Earnings per Fully Diluted Share—Non-GAAP | \$ | 0.32 \$ | 0.48 \$ | 0.20 \$ | 1.34 \$ | 1.35 |

⁽¹⁾ Presents an estimate of payments under the tax receivable agreement and income taxes related to the earnings for the periods presented assuming that all earnings of the Sculptor Operating Group are allocable to Sculptor Capital Management, Inc.

⁽²⁾ Adjustment to exclude a \$19.1 million accrual taken by Oz Africa Management GP, LLC in connection with an outstanding restitution claim in the third quarter of 2019. Amounts in the prior year periods relate to the settlement of a shareholder lawsuit.

Reconciliation of Non-GAAP Measures to the Respective GAAP Measures - Unaudited (cont.)



| (dollars in thousands) | 3Q '19 QTD | 2Q '19 QTD | 3Q '18 QTD | 3Q '19 YTD | 3Q '18 YTD |
|--|-----------------|------------|------------|------------|------------|
| Management Fees | \$ 62,956 \$ | 61,400 \$ | 70,675 \$ | 187,979 \$ | 213,718 |
| Adjustment to Management Fees ⁽¹⁾ | (3,793) | (3,765) | (4,222) | (11,166) | (13,440) |
| Management Fees-Economic Income Basis—Non-GAAP | 59,163 | 57,635 | 66,453 | 176,813 | 200,278 |
| Incentive Income | 30,423 | 34,757 | 19,303 | 118,378 | 104,793 |
| Adjustment to Incentive Income ⁽²⁾ | 259 | _ | _ | 259 | _ |
| Incentive Income-Economic Income Basis—Non-GAAP | 30,682 | 34,757 | 19,303 | 118,637 | 104,793 |
| Other Revenues | 3,646 | 5,043 | 3,342 | 12,458 | 11,751 |
| Adjustment to Other Revenues ⁽³⁾ | _ | _ | _ | _ | (39) |
| Other Revenues-Economic Income Basis—Non-GAAP | 3,646 | 5,043 | 3,342 | 12,458 | 11,712 |
| Total Revenues-Economic Income Basis—Non-GAAP | \$ 93,491 \$ | 97,435 \$ | 89,098 \$ | 307,908 \$ | 316,783 |
| Compensation and Benefits | 78,343 | 80,709 | 74,635 | 244,767 | 218,061 |
| Adjustment to Compensation and Benefits ⁽⁴⁾ | (32,162) | (40,393) | (28,116) | (114,724) | (90,801) |
| Compensation and Benefits-Economic Income Basis—Non-GAAP | \$ 46,181 \$ | 40,316 \$ | 46,519 \$ | 130,043 \$ | 127,260 |
| Interest Expense | 6,323 | 6,523 | 4,820 | 19,054 | 18,923 |
| Adjustment to Interest Expense ⁽⁵⁾ | (4,249) | (4,104) | _ | (10,664) | _ |
| Interes Expense-Economic Income Basis — Non-GAAP | \$ 2,074 \$ | 2,419 \$ | 4,820 \$ | 8,390 \$ | 18,923 |
| General, Administrative and Other Expenses | 48,272 | 28,427 | 50,289 | 114,487 | 136,648 |
| Adjustment to General, Administrative and Other Expenses ⁽⁶⁾ | (5,964) | (6,137) | (6,771) | (18,127) | (21,212) |
| General, Administrative and Other Expenses-Economic Income Basis—Non-GAAP | 42,308 | 22,290 | 43,518 | 96,360 | 115,436 |
| Legal Settlements and Provisions ⁽⁷⁾ | (19,100) | _ | (18,750) | (19,100) | (31,750) |
| General, Administrative and Other Expenses Excluding Legal Settlements and Provisions-Economic Income Basis—Non-GAAP | \$ 23,208 \$ | 22,290 \$ | 24,768 \$ | 77,260 \$ | 83,686 |
| Net Loss Attributable to Noncontrolling Interests—GAAP | (11,435) | (7,984) | (21,140) | (26,653) | (33,945) |
| Adjustment to Net Loss Attributable to Noncontrolling Interests ⁽⁸⁾ | 11,432 | 7,982 | 21,138 | 26,648 \$ | 33,930 |
| Net Loss Attributable to Noncontrolling Interests-Economic Income Basis—Non-GAAP | \$ (3) \$ | (2) \$ | (2) \$ | (5) \$ | (15) |

See page 23 of this presentation for important information related to the footnotes referenced on this slide.

Reconciliation of Non-GAAP Measures to the Respective GAAP Measures - Unaudited (cont.)



| (dollars in thousands) | 3Q '19 | 2Q '19 | 3Q '18 |
|--|------------------|------------|-----------|
| Cash and cash equivalents | \$ 126,814 \$ | 174,743 \$ | 195,041 |
| Long-Term U.S. Government Obligations | 261,981 | 167,698 | 287,164 |
| Cash, Cash Equivalents and Long-Term U.S. Government Obligations | \$ 388,795 \$ | 342,441 \$ | 482,205 |
| | | | |
| Investments in CLOs | 176,739 | 181,547 | 165,795 |
| Financing Related to Investments in CLOs ⁽⁹⁾ | (153,616) | (154,353) | (139,595) |
| Investments in CLOs, net of Financing | \$ 23,123 \$ | 27,194 \$ | 26,200 |
| | | | |
| Investments in Funds | 58,828 | 55,838 | 32,251 |
| Investments in Funds Eliminated in Consolidation ⁽¹⁰⁾ | _ | 3,696 | 20,856 |
| Less: Investments Related to Employees ⁽¹¹⁾ | (29,730) | (30,640) | (23,569) |
| Investments in Funds, Excluding Investments Related to Employees | \$ 29,098 \$ | 28,894 \$ | 29,538 |

Footnotes to Non-GAAP Reconciliations



Footnotes to Reconciliations

- (1) Adjustment to present management fees net of recurring placement and related service fees, as management fees, not an expense. The impact of eliminations related to the consolidated funds is also removed.
- (2) Adjustment to exclude the impact of eliminations related to the consolidated funds.
- (3) Adjustment to exclude gains on fixed assets.
- (4) Adjustment to exclude equity-based compensation, as management does not consider these non-cash expenses to be reflective of the operating performance of the Company. However, the fair value of RSUs that are settled in cash to employees or executive managing directors is included as an expense at the time of settlement. In addition, expenses related to incentive income profit-sharing arrangements are generally recognized at the same time the related incentive income revenue is recognized, as management reviews the total compensation expense related to these arrangements in relation to any incentive income earned by the relevant fund. Further, deferred cash compensation is expensed in full in the year granted for Economic Income, rather than over the service period for GAAP. Distributions to the Group D Units are also excluded, as management reviews operating performance at the Sculptor Operating Group level, where substantially all of the Company's operations are performed, prior to making any income allocations. (5) Adjustment to exclude non-cash interest, expense accretion on Debt Securities issued in exchange for Preferred Units in connection with the Recapitalization. Upon exchange, Debt Securities were recognized at fair value and are being accreted to par value over time through interest expense for GAAP; however, management does not consider this interest accretion to be reflective of the operating performance of the Company.
- (6) Adjustment to exclude depreciation, amortization and losses on fixed assets, as management does not consider these items to be reflective of the operating performance of the Company. Additionally, recurring placement and related service fees are excluded, as management considers these fees a reduction in management fees, not an expense.
- (7) Adjustment to exclude a \$19.1 million accrual taken by Oz Africa Management GP, LLC in connection with an outstanding restitution claim accrued in the third quarter of 2019. Amounts in the prior year periods relate to the settlement of a shareholder lawsuit.
- (8) Adjustment to exclude amounts attributable to the executive managing directors on their interests in the Sculptor Operating Group, as management reviews the operating performance of the Company at the Sculptor Operating Group level. The Company conducts substantially all of its activities through the Sculptor Operating Group.
- (9) Adjustment to reduce the investments in CLOs by related financing, including CLO investments loans and securities sold under agreements to repurchase.
- (10) Adjustment to add back investments in funds that are eliminated in consolidation.
- (11) Adjustment to exclude investments in funds made on behalf of certain employees and executive managing directors, including deferred compensation arrangements.

Non-GAAP Financial Measures

Distributable Earnings is a measure of operating performance that equals Economic Income less amounts related to the tax receivable agreement and other payables. Adjusted Distributable Earnings exclude the effects of the tax receivable agreement amendment recorded in the second quarter of 2019 and legal settlements and provision expense recorded in the third quarter of 2019 and the second and third quarters of 2018. Economic Income and certain balance sheet measures presented on page 12 exclude the adjustments described above that are required for presentation of the Company's results and financial positions on a GAAP basis. These measures are non-GAAP measures and should not be considered as alternatives to the Company's GAAP Net income or cash flow from operations, or as indicative of liquidity or the cash available to fund operations. You are encouraged to evaluate each of these adjustments and the reasons the Company considers them appropriate for supplemental analysis. In evaluating the Company's non-GAAP measures, you should be aware that in the future the Company may incur expenses that are the same as or similar to some of the adjustments in such presentations. The Company's non-GAAP measures may not be comparable to similarly titled measures used by other companies. These measures are presented to provide a more comparable view of the Company's core operating results year-over-year and the Company believes that providing these measures on a supplemental basis to the Company's BAAP results is helpful to shareholders in assessing the overall performance of the Company's business.

For purposes of calculating Distributable Earnings per Share, the Company assumes that all the interests held by its current and former executive managing directors in the Sculptor Operating Group (collectively, "Partner Units"), as well as Class A Restricted Share Units ("RSUs"), have been converted on a one-to-one basis into Class A Shares ("Fully Diluted Shares"). As of September 30, 2019, there were 3,410,000 Group P Units outstanding and 1,000,000 performance-based restricted share units ("PSUs"). Group P Units and PSUs do not participate in the economics of the Company until certain service and market-performance conditions are met; therefore, the Company will not include the Group P Units or PSUs in Fully Diluted Shares until such conditions are met. As of September 30, 2019, the service and market-performance conditions had not yet been met.

Management uses Distributable Earnings and Economic Income, among other financial information, as the basis on which it evaluates the financial performance of the Company and makes resource allocation and other operating decisions, as well as to determine the earnings available to distribute as dividends to holders of the Company's Class A Shares and to the Company's executive managing directors. Management considers it important that investors review the same operating information that it uses.

Fund Information – Footnotes



Fund Information - Footnotes

- (1) The return information reflected in these tables represents, where applicable, the composite performance of all feeder funds that comprise each of the master funds presented. Gross return information is generally calculated using the total return of all feeder funds, net of all fees and expenses except management fees and incentive income of such feeder funds and the returns of each feeder fund include the reinvestment of all dividends and other income. Net return information is generally calculated as the gross returns less management fees and incentive income on unrealized gains attributable to investments in certain funds that the Company, as investment manager, determines lack a readily ascertainable fair value, are illiquid or should be held until the resolution of a special event or circumstance ("Special Investments") that could reduce returns on these investments at the time of realization). Return information also includes realized and unrealized gains and losses attributable to Special Investments that are not allocated to all investors in the feeder funds. Investors that were not allocated Special Investments and/or initial public offering investments may experience materially different returns. The performance calculation for the Sculptor Master Fund excludes realized and unrealized gains and losses attributable to currency hedging specific to certain investors investing in Sculptor Master Fund in currencies other than the U.S. Dollar.
- (2) The annualized returns since inception are those of the Sculptor Multi-Strategy Composite, which represents the composite performance of all accounts that were managed in accordance with the Company's broad multi-strategy mandate that were not subject to portfolio investment restrictions or other factors that limited the Company's investment discretion since inception on April 1, 1994. Performance is calculated using the total return of all such accounts net of all investment fees and expenses of such accounts, except incentive income on unrealized gains attributable to Special Investments that could reduce returns in these investments at the time of realization, and the returns include the reinvestment of all dividends and other income. For the period from April 1, 1994 through December 31, 1997, the returns are gross of certain overhead expenses that were reimbursed by the accounts. Such reimbursement arrangements were terminated at the inception of the Sculptor Master Fund on January 1, 1998. The size of the accounts comprising the composite during the time period shown vary materially. Such differences impacted the Company's investment decisions and the diversity of the investment strategies followed. Furthermore, the composition of the investment strategies the Company follows is subject to its discretion, has varied materially since inception and is expected to vary materially in the future. As of September 30, 2019, the gross and net annualized returns since the Sculptor Master Fund's inception on January 1, 1998 were 12.5% and 8.4%, respectively.
- (3) Represents funded capital commitments net of recallable distribution to investors.
- (4) Gross internal rate of return ("IRR") for the Company's closed-end opportunistic credit funds represents the estimated, unaudited, annualized return based on the timing of cash inflows and outflows for the fund as of September 30, 2019, including the fair value of unrealized investments as of such date, together with any appreciation or depreciation from related hedging activity. Gross IRR does not include the effects of management fees or incentive income, which would reduce the return, and includes the reinvestment of all fund income.
- (5) Net IRR is calculated as described in footnotes (4) and (11), but is reduced by all management fees and for the real estate funds other fund-level fees and expenses not adjusted for in the calculation of gross IRR. Net IRR is further reduced by accrued and paid incentive income, which will be payable upon the distribution of each fund's capital in accordance with the terms of the relevant fund. Accrued incentive income may be higher or lower at such time. The net IRR represents a composite rate of return for a fund and does not reflect the net IRR specific to any individual investor.
- (6) Gross multiple of invested capital ("MOIC") for the Company's closed-end opportunistic credit funds is calculated by dividing the sum of the net asset value of the fund, accrued incentive income, life-to-date incentive income and management fees paid and any non-recallable distributions made from the fund by the invested capital.
- (7) These funds have concluded their investment periods, and therefore the Company expects assets under management for these funds to decrease as investments are sold and the related proceeds are distributed to the investors in these funds.
- (8) An investment is considered partially realized when the total amount of proceeds received, including dividends, interest or other distributions of income and return of capital, represents at least 50% of invested capital.
- (9) Invested capital represents total aggregate contributions made for investments by the fund.
- (10) Total value represents the sum of realized distributions and the fair value of unrealized and partially realized investments as of September 30, 2019. Total value will be impacted (either positively or negatively) by future economic and other factors. Accordingly the total value ultimately realized will likely be higher or lower than the amounts presented as of September 30, 2019.
- (11) Gross IRR for the Company's real estate funds represents the estimated, unaudited, annualized return based on the timing of cash inflows and outflows for the aggregated investments as of September 30, 2019, including the fair value of unrealized and partially realized investments as of such date, together with any unrealized appreciation or depreciation from related hedging activity. Gross IRR is not adjusted for estimated management fees, incentive income or other fees or expenses to be paid by the fund, which would reduce the return.
- (12) Gross MOIC for the Company's real estate funds is calculated by dividing the value of a fund's investments by the invested capital, prior to adjustments for incentive income, management fees or other expenses to be paid by the fund.
- (13) This fund has invested less than half of its committed capital; therefore, IRR and MOIC information is not presented, as it is not meaningful.
- (14) Appreciation (depreciation) reflects the aggregate net capital appreciation (depreciation) for the entire period and is presented on a total return basis, net of all fees and expenses (except incentive income on Special Investments), and includes the reinvestment of all dividends and other income. Management fees and incentive income vary by product. Appreciation) within Institutional Credit Strategies includes the effects of changes in the par value of the underlying collateral of the CLOs, foreign currency translation changes in the measurement of our European CLOs and changes in the portfolio appraisal values for aircraft securitizations.

Forward-Looking Statements



This press release and earnings presentation contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that reflect the Company's current views with respect to, among other things, future events, its operations and its financial performance. The Company generally identifies forward-looking statements by terminology such as "outlook," "believe," "expect," "potential," "continue," "may," "will," "should," "could," "seek," "approximately," "predict," "intend," "plan," "estimate," "anticipate," "opportunity," "comfortable," "assume," "remain," "maintain," "sustain," "achieve," "see," "think," "position" or the negative version of those words or other comparable words.

Any forward-looking statements contained in this press release are based upon historical information and on the Company's current plans, estimates and expectations. The inclusion of this or other forward-looking information should not be regarded as a representation by the Company or any other person that the future plans, estimates or expectations contemplated by the Company will be achieved. The Company cautions that forward-looking statements are subject to numerous assumptions, estimates, risks and uncertainties, including but not limited to the following: global economic, business, market and geopolitical conditions; U.S. and foreign regulatory developments relating to, among other things, financial institutions and markets, government oversight, fiscal and tax policy; the outcome of third-party litigation involving the Company; the consequences of the Foreign Corrupt Practices Act settlements with the SEC and the U.S.

Department of Justice and any claims arising therefrom; whether the Company realizes all or any of the anticipated benefits from the Recapitalization and other related transactions; whether the Recapitalization and other related transactions result in any increased or unforeseen costs, indemnifications obligations or have an impact on the Company's ability to retain existing fund investor capital; the Company's ability to successfully compete for fund investors, assets, professional talent and investment opportunities; the Company's ability to retain its active executive managing directors, managing directors and other investment professionals; the Company's successful formulation and execution of its business and growth strategies; the Company's operations, investment performance, financial results, financial condition, business prospects, growth strategy and liquidity.

If one or more of these or other risks or uncertainties materialize, or if the Company's assumptions or estimates prove to be incorrect, its actual results may vary materially from those indicated in these statements. These factors are not and should not be construed as exhaustive and should be read in conjunction with the other cautionary statements and risks that are included in the Company's filings with the SEC, including but not limited to the Company's annual report on Form 10-K for the year ended December 31, 2018, dated March 15, 2019, as well as may be updated from time to time in the Company's other SEC filings. There may be additional risks, uncertainties and factors that the Company does not currently view as material or that are not known. The forward-looking statements contained in this press release are made only as of the date of this press release. The Company does not undertake to update any forward-looking statement because of new information, future developments or otherwise. This press release does not constitute an offer of any Sculptor Capital fund.

The Company files annual, quarterly and current reports, proxy statements and other information required by the Exchange Act of 1934, as amended, with the SEC. The Company makes available free of charge on its website (www.sculptor.com) its annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy statements and any amendment to those filings as soon as reasonably practicable after such material is electronically filed with or furnished to the SEC. The Company also uses its website to distribute company information, and such information may be deemed material. Accordingly, investors should monitor the Company's website, in addition to its press releases, SEC filings and public conference calls and webcast.